

**CITY OF NEWTON, MASSACHUSETTS  
PURCHASING DEPARTMENT  
COMPARISON OF BIDS**

**INVITATION #11-13  
Co-Op Bid for Road Maintenance Salt**

**Bid Opening: 10:00 am., September 23, 2010**

<b>Bidders</b>	<b>Int'l Salt Co., Inc.</b>	<b>Eastern Minerals, Inc.</b>	<b>American Rock Salt Co.</b>	<b>Cargill Deicing Technology</b>		
<b>1.Delivered - Road Maintenance Salt</b> per ton	<b>\$46.95</b>	<b>\$49.80</b>	<b>\$58.98</b>	<b>no bid</b>		
<b>2.Picked - Up Road Maintenance Salt</b> per ton	<b>\$46.95</b>	<b>\$49.80</b>	<b>no bid</b>	<b>no bid</b>		
<b>3.Calcium Chloride - 80# bags</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>		
<b>Calcium Chloride - 50# bags</b>	<b>\$13.00</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>		
<b>Dow "Pelladow" or equal</b>						
<b>Brand Name</b>						
<b>4.Industrial Grade Urea Pellets - 50# bags</b>	<b>\$38.40</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>		
<b>5. Alternate - Green Scapes Ice Melting</b>	<b>\$6.80</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>		
<b>Brand Name</b>						
<b>6. Bulk Salt Treated with Ice-B-Gone*</b>	<b>\$65.95</b>	<b>no bid</b>	<b>no bid</b>	<b>no bid</b>		

Award Recommended To:

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\_\_\_\_\_  
Department Head                      Date

\_\_\_\_\_  
*Chief Procurement Officer                      Date*

\_\_\_\_\_  
Mayor Setti D. Warren                      Date

<b>NOTES REGARDING SUBMITTED BIDS</b>